

THERE ARE MANY GOOD REASONS TO BECOME AN OXTS DISTRIBUTOR

Become an OxTS distributor

Succeed With Confidence As Part of OxTS' Global Network



OxTS has grown rapidly over the last few years and we are looking for distributors to join our network. At OxTS, we have dedicated ourselves to developing industry-leading GNSS-aided inertial

navigation technology. Since 1998, our products have been used and trusted world-wide for all applications where reliable, continuous position information as well as highly precise orientation data matter. Our successful business model has always been our inhouse expertise combined with that of our valued channel partners/distributors.



OxTS benefits distributors infographic

Distributor benefits

There are many advantages to becoming an OxTS channel partner. Our valued distributors gain:

- Unrivalled presales and ongoing technical support
- Product training from our expert team
- Attractive product lines with generous commission on sales
- Special discounts to support demo unit purchases
- Reliable products with low failure in the field, and accredited inhouse service and repair team available when needed
- High quality as standard: OxTS is an ISO 9001:2008 accredited company and OxTS' calibration services are ISO 17025 accredited
- Efficient Oxford-based production processes with sub-4 week delivery lead-times
- Multiple product enhancements released throughout the year, to stay ahead of competition and win more sales
- Over two decades of INS + GPS experience
- Stability: OxTS has had the same owners since 1998
- Marketing support for lead generation, including exhibition attendance, press releases, email campaigns, and advert templates
- Weekly sales leads, plus enquiries generated by our own marketing campaigns are shared/forwarded
- Protected investment through deal registration
- Incentives and rewards

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Access our global partnerships

- OxTS Inertial Navigation Systems provide a critical piece of the 'navigation jigsaw' our customers need. Through strategic partnerships with leading complimentary technologies, OxTS helps customers to build full navigation solutions.
- OxTS partners in the survey market with many other well-known and trusted technology brands such as Velodyne, Zoller & Frohlich, Ouster, and Hesai. And system integrators such as 3D Target, SkyCorp and Dronezone.
- For automotive testing our products are proven to work well with AB Dynamics, Humanetics, DEWESoft, DEWETRON, and other well-known brands.



Access our global partnerships

[Become an OxTS distributor](#)

Talk to us about becoming one of our global OxTS channel partners.

[Get in Touch](#)

<https://www.gim-international.com/case-study/become-an-oxts-distributor>
