

BAAM.Tech becomes North American distribution partner for RIEGL



BAAM.Tech has reached an agreement with RIEGL USA in Winter Park, Florida, to become its North American distribution partner. Headquartered in Lenexa, Kansas, BAAM.Tech will assume sales, training and technical support services for the entire line of RIEGL's mobile laser scanning (MLS) solutions.

The range of laser scanning solutions will include the [VMY-1](#) and [VMY-2](#), [VMX-](#)

[2HA](#) and [VMQ-1HA](#) product lines, as well as the accompanying cameras, software bundles and accessories. The main focus will be to expand RIEGL's reach in the Midwest and to help new clients in the Midwest region become RIEGL MLS super users in no time.

As Ben Lindner, president of [BAAM.Tech](#), stated: "Our new business partnership with RIEGL allows us to support new clients with advanced mobile scanning technologies, which are rapidly emerging in the AEC, transportation, utility and infrastructure markets. The BAAM.Tech team is ready to provide technical support and end-user training programmes that allow our clients to maximize their hardware investments. We couldn't be happier about this new collaboration."

Business growth in the geospatial sector

Both partners are committed to providing industry-leading technology solutions, exceptional customer support and best-in-class user training. BAAM.Tech currently offers hardware, software and professional training for organizations looking to leverage 3D geospatial technologies to solve their challenges. BAAM.Tech is staffed by subject-matter experts who help design and train data processing solutions to support client needs.

"BAAM.Tech have positioned themselves well as an established source of knowledge in the geospatial community helping guide companies through the dynamic world of surveying technology to not only accomplish their work, but to grow their business in the geospatial sector. We look forward to a successful partnership and are happy to welcome them to our Mobile division team," said Joshua France, MLS division manager at RIEGL USA.



Foth, a Wisconsin-based engineering company, utilizing their VMX-2HA RIEGL mobile laser scanner. (Photo courtesy: Foth)