

# Daratech GIS Forecast

Daratech Inc (MA, USA) forecasts that total GIS core-business revenue will top \$2.02 billion in 2004, an increase of 9.7% over 2003. According to Daratech estimates, 2003 revenues reached US\$ 1.84 billion, up 5.1% compared to the preceding year. Core-business revenue includes software, services, hardware and data products. In 2003 software accounted for the lion's share of the revenue, approximately two-thirds (64%) or US\$ 1.175 billion. ESRI and Intergraph led the market, accounting for nearly half of the industry's total software revenues. Other software leaders included Autodesk, the IBM GIS Business Unit, GE Energy, Leica Geosystems and MapInfo. Services were the second-largest component, accounting for 24% of total core-business revenues, or US\$ 447 million. Hardware, a declining component for many years, accounted for just 4%. Data products accounted for 8%. In 2003, industries in the regulated sector of the GIS market accounted for close to half (44%) of revenue, or an estimated US\$ 815 million. By comparison, the public sector accounted for just over a quarter (29%), or US\$ 533 million. The private sector contributed 24%, or US\$ 437 million. In-depth analysis of the structure and composition of the GIS market and background information is available in the publication 2004 GIS Markets and Opportunities. The report is available in an online or hardcopy format.

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