

Vexcel Reseller in Italy

Vexcel Imaging GmbH has selected Terenzio Mariani as its primary reseller in Italy. Mr. Mariani is a well-known and highly respected member of the geospatial community, having been active in the industry for nearly 37 years.

Over this time, he has sold photogrammetric services and GPS units and for the past 10 years, he has successfully represented the industry leading mapping and positioning products that use inertial technology.

"By enlisting Terenzio Mariani to represent Vexcel, we are able to strengthen our representation throughout Italy," said Alexander Wiechert, Business Director of Microsoft and Managing Director for Vexcel Imaging, GmbH.

Vexcel Imaging is committed to growing the Italian market by focusing its sales efforts on both the private and government sectors. From his office near Milan, Mr. Mariani will communicate the benefits of Vexcel Imaging's UltraCam large and medium format digital aerial camera systems and software to the Italian marketplace, and provide support for the mutual success of Vexcel Imaging and its customers. Mr. Mariani stated, "I look forward to helping my colleagues throughout Italy select the UltraCam camera that will best help them grow their businesses and meet their clients' needs."

<https://www.gim-international.com/content/news/vexcel-reseller-in-italy>
